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Collectively, Mastering Fashion Management is a valuable resource for advanced undergraduate and postgraduate students of Fashion Management, helping them gain an in-depth understanding of contemporary concepts and the realities of practice across the entire fashion chain - from design development and product sourcing, to buying and merchandising, sustainability, and sales and marketing. Individually, each text provides essential reading for a core topic.

Mastering Fashion Management - Book Series - Routledge ...

Mastering Fashion Buying and Merchandising Management: Tim Jackson, D. Shaw: 9780333801659: Books - Amazon.ca

The first academic textbook covering European retail fashion buying and merchandising. It provides a unique insight into best practice across the fashion industry.

Fashion buying and merchandising has changed dramatically over the last 20 years. Aspects such as the advent of new technologies and the changing nature of the industry into one that is faster paced than ever before, as well as the shift towards more ethical and sustainable practices have resulted in a dramatic change of the roles. As a result, contemporary fast fashion retailers do not follow the traditional buying cycle processes step by step, critical paths are wildly different, and there has been a huge increase in 'in-season buying' as a response to heightened consumer demand. This textbook is a comprehensive guide to 21st-century fashion buying and merchandising, considering fast fashion, sustainability, ethical issues, omnichannel retailing, and computer-aided design. It presents an up-to-date buying cycle that reflects key aspects of fashion buying and merchandising, as well as in-depth explanations of fashion product development, trend translation, and sourcing. It applies theoretical and strategic business models to buying and merchandising that have traditionally been used in marketing and management. This book is ideal for all fashion buying and merchandising students, specifically second- and final-year undergraduate as well as MA/MSc fashion students. It will also be useful to academics and practitioners who wish to gain a greater understanding of the industry today.

Drawing together both practical and theoretical ideas, with clear worked examples and real-life illustrations, this text provides unique insights into buying and merchandising practices across the fashion industry. This second edition includes new chapters on Trends, Range Planning, and Skills for Buyers and Merchandisers; and two new glossaries.

This is the first book on the subject that combines contemporary marketing theory with analysis of operational marketing practice within the fashion industry. It contains the views of key practitioners and much original case study material from leading fashion organizations to provide unique insights into the reality of fashion marketing.

The Fashion Handbook is the indispensable guide to the fashion industry. It explores the varied and diverse aspects of the business, bringing together critical concepts with practical information about the industry's structure and core skills, as well as offering advice on real working practices and providing information about careers and training. Tracing the development of the fashion industry, this book looks at how fashion can be understood from both social and cultural perspectives. Each chapter contributes to the knowledge of a particular academic or vocational area either through building on existing research or through the dissemination of new research undertaken into specialist vocational disciplines. The Fashion Handbook uses case studies, interviews and profiles and includes chapters written by recognised academics and fashion industry experts. Specialist topics include fashion culture, luxury brands, fashion journalism, fashion buying, design and manufacturing, retailing, PR and styling. The Fashion Handbook includes: a unique and wide overview of the fashion industry chapters on specialist topics contributions from recognised experts in both academia and the fashion industry expert advice on careers in fashion retailing. A must for all students of the fashion world.

Containing fully updated and beautifully illustrated need-to-know info, this revised second edition of the bestselling textbook on fashion buying contains everything today's fashion management student needs to give them a clear head-start in this lucrative but highly competitive industry. Fashion Buying uniquely looks at what fashion buying entails in terms of the activities, processes and people involved - from the perspective of the fashion buyer. The book breaks down the five key areas of buying activity for those wishing to pursue a career in the industry, crucially exploring the role of the fashion buyer, sources of buying inspiration, sourcing and communication, merchandise planning and trends in fashion buying. Featuring completely revised content on retail typology (including need-to-know info on demographics, price points and markets), and selecting and buying garments (line sheets, purchase orders and lookbooks), Fashion Buying now includes valuable new sections on customer profiling, merchandise pricing (mark-ups, markdowns and how pricing is calculated for profit), and trends. Also included in this practical handbook are insightful interviews with both established and emergent fashion creatives. Business case studies put the contents of each chapter into professional context and provide insider perspective; while industry-focused exercises and activities enable readers to practise applying their new skills and so gain a competitive advantage in both their studies and buying careers. Written by industry experts, Fashion Buying is an invaluable go-to resource and leading textbook for fashion design, marketing, buying and merchandising students.

Fashion is a very popular subject among young people. Any course with fashion as a prefix attracts lots of students. Despite this, many prospective students and people have little idea what jobs in the fashion industry entail. Fashion Styling is one of the least well researched areas in fashion colleges. The emphasis is put on the end result, i.e. visual imagery, rather than the process of creating it. This 'how to' book provides an insight into the processes you have to follow to work in this area, be it editorial, commercial or show styling. It includes an eight-week introductory programme to the subject and projects whereby students can simulate professional practice and learn the techniques and skills necessary for a career in styling. At the end of the book there is a source directory, a glossary of terms, and a bibliography which provide reference points for further research and study.

We take you on a journey from concept to runway to rack. We pull back the veil and reveal the complexities and demands of a fashion organization from the view of a buyer or merchandiser. This includes exploration of a buyer's challenging role and the rich, analytical role of a merchandiser.

This text represents a specialist text resource for students of retail management or marketing courses and modules, providing the reader with the opportunity to acquire a deeper knowledge of a key area of retailing management.

Fashion has been steadily moving from the brick and mortar to the digital market. As such, it is increasingly vital to research new methods that will help businesses to grow and succeed in this new sphere. Advanced Fashion Technology and Operations Management is a pivotal reference source for the latest development management strategies, fashion marketing, international business, and fashion entrepreneurship. Featuring extensive coverage across a range of relevant perspectives and topics, such as online shopping behavior, digital fashion, and e-commerce, this book is ideally designed for professionals, entrepreneurs, students, and researchers.

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